



छत्तीसगढ़ लाईवलीहुड कॉलेज सोसाईटी
Chhattisgarh Livelihood College Society

Expression of Interest (EOI)
for
Appointment of an agency

**For ““ESTABLISHMENT OF POULTRY
INDUSTRY””**

District Project Livelihood College Society, Dakshin Bastar,
Dantewada Chhattishgarh – 494449
Tel:- +91- 9424221380

Due date for submission 04 / 04 / 2018



छत्तीसगढ़ लाईवलीहुड कॉलेज सोसाईटी
Chhattisgarh Livelihood College Society

**DISTRICT PROJECT LIVELIHOOD COLLEGE
DANTEWADA DISTT. DANTEWADA (C.G.)
Behind Collectorate Building, In West Direction Teknar Chouk,
Dantewada
Website-www.dantewada.nic.in Contact No:- 7225836876**

Res No./ /DPLHS/EOI/2017-18 Dantewada Date - / /2018

Expression of Interest

The office of the District Project Livelihood College Society, Dantewada (C.G.) is inviting Expression of Interest (EoI) from reputed organizations/entrepreneurs for the “ESTABLISHMENT OF POULTRY INDUSTRY” in DANTEWADA DISTRICT. Interested agencies may visit the website www.dantewada.gov.in for further information. Response to this Expression of Interest (EoI) shall be deemed to have been done after careful study and examination of this document with full understanding of its implications. This section provides general information about the issuer, important dates and addresses and the overall eligibility criteria for the parties.

Last date of obtaining EOI forms:- 03/04/2018
Last date of submission of forms:- 04/04/2018 at 3.00 PM
Opening date of EoI: 04/04/2018 at 4.00 PM

**Collector & Chairman
District Project Livelihood College
Society, Dantewada.
District: South Bastar Dantewada**

Invitation for “Expression Of Interest” (EoI) from organizations to associate with District Project livelihood college, Dantewada (C.G.) for the “ESTABLISHMENT OF POULTRY INDUSTRY” in DANTEWADA DISTRICT.

Chairman, District project livelihood college, Dantewada (C.G.) invites sealed EOIs from eligible Organizations for “ESTABLISHMENT OF POULTRY INDUSTRY” in DANTEWADA DISTRICT.

EoI shall be available from the office of District project livelihood college, Dantewada (C.G.) Interested organizations are requested to submit the detailed proposal along with proposed Investment plan by (date). Referring to publication in newspaper/official website . Submission can be made by post (Registered/ speed) or by hand at District project livelihood college, Dantewada (C.G.)

All applications received by due date will be opened on date 04/04/2018 in front of bidders or their representatives based on the eligibility criteria as mentioned in EOI.

For any further clarifications please contact Nodal Officer District project livelihood college, Dantewada (C.G.) during official working hours only or email:-livelihoodcollege@gmail.com Ph: 7225836876

Background

Dantewada district is one of the fastest growing districts of Chhattisgarh state with huge scope for industrial development. With availability of skilled man power, uninterrupted power, natural resources and rail, road connectivity, Dantewada district is an ideal destination for investors in Chhattisgarh. The scope for employment in agriculture and allied industry is huge with local people traditionally adapted to these practices. Increase in demand for local jobs in Dantewada district necessitates the need to create an investor friendly environment and attract investors to support industrial development in the region. The recent success of the BPO initiative in Dantewada district is a validation that the model is scalable to create a supportive environment for investors. The current industry scenarios in the district don't meet the growing demand of the district population which necessitates the need for procuring products from different parts of the country. Due to lack of local industry establishments in the district the cost of the day to day consumables are becoming expensive, unless the products become affordable the district can never cope up with the national nutritional standards. It is important to promote strategic investments in the sectors that meet the nutritional demand of district population and create jobs as well.

Primary Objectives of the proposed EOI for the scheme:

The objective of this EOI is to identify potential investors/entrepreneurs to establish Poultry industry in Dantewada district of Chhattisgarh. Poultry is one industry which has huge consumer demand whether it may be meat or egg production. Creating direct employment, in direct employment and meeting the district nutritional demand, poultry can become This industry can generate local employment, meet the nutritional needs of the district. Promoting this industry requires capital investment and experienced entrepreneurs to achieve the objective. The purpose of this EOI is to identify such potential investors/entrepreneur's and facilitate them with requirements to align with the objectives of the district.

2. Subsidiary Objectives of the proposed EOI for the scheme:

- Promote generation of local employment
- Promote private investment
- Increase industry presence in the district

3. Invitation for EOI

Chairman, District project livelihood college, Dantewada (C.G.) invites sealed EOIs from eligible Organizations for “ESTABLISHMENT OFPOULTRY INDUSTRY” in DANTEWADA DISTRICT.

EoI shall be available from the office of District project livelihood college, Dantewada (C.G.)

Interested organizations are requested to submit the detailed proposal along with proposed Investment plan by (date). Referring to publication in newspaper/official website . Submission can be made by post (Registered/ speed) or by hand at District project livelihood college, Dantewada (C.G.).

All applications received by due date will be opened on date 04/04/2018 at 4 pm in front of bidders or their representatives based on the eligibility criteria as mentioned in EOI.

For any further clarifications please contact Nodal Officer District project livelihood college, Dantewada (C.G.) during official working hours only or email: livelihoodcollege@gmail.com
Ph: 7225836876

4. Schedule of selection processes under EOI

Stages under EOI based selection process	Scheduled dates (time in IST)	Venue
Issue of EOI advertisement for the selection of agency for establishing poultry industry	21/03/2018	
Last date for submission of EOI	03/04/2018	At DPLCS, Dantewada
Opening of EOI	04/04/2018, 4.00 pm	At DPLCS, Dantewada
Opening of Techno-Business proposal	04/04/2018, 4.00 pm	At DPLCS, Dantewada
Presented by selected proposers	04/04/2018, 4.00 pm	At DPLCS, Dantewada
Inform and issue letter of award to each	06/06/2018	At DPLCS, Dantewada

*In case of a holiday on the tentative date, the next immediate working day will be considered,

** DPLCS = District project livelihood college, Dantewada

Period of Work

The investor should establish and operate his/her industry within 12 months from the date of being selected as successful bidder from this EOI.

Scope of work

Responsibilities of the DPLCS

1. DPLCS will act as a facilitator to identify the land required to establish the industry.
2. DPLCS will provide fencing and water to meet the demands of the industry.
3. DPLCS will provide industrial power line until the site location.
4. DPLCS will ensure that the land for the industry is connected with a road that meets the industry department specifications.
5. DPLCS will facilitate entrepreneur to work with local farmers produce feed input.

Responsibilities of the Successful Bidder

The selected agency will be responsible for following activities:

1. The agency will start its establishment work within 30 days from the date of project award letter.
2. The agency will recruit at least 60% of its staff (day labour/full time) from Dantewada district.

3. The agency will establish required waste treatment/ processing unit to ensure public safety from any bio hazards inconvenience caused due to foul smell (which is major concern for poultry industry)
4. The agency will establish and operate the industry for a minimum of 5 years, failure to do so will make the company blacklisted.
5. The agency will train and handhold the employees at their own cost.
6. The agency is free to approach any State/Central Government agencies for potential industry subsidies. DPLCS will act as a facilitator when and where help is required.

5. Preparation and Submission of EOI documents:The preparation and submission of EOI documents as per the guidelines described in para 5.1 and 5.2 below respectively.

5.1 Preparation of Expression of Interest proposal:

- Participant shall submit all the required documents as mentioned in the appendix (Form 1 to Form 4).
- EOI shall consist of supporting proofs and documents as defined in the pre-qualification section.
- EOI document submitted by the agency should be concise and contain only relevant information as required.
- Each copy of the EOI should be a complete document and should have numbered pages, must contain the list of contents with page numbers and shall be signed by the authorized representative of the agency.
- Each copy must be bound separately. The participant shall place two hard copies of EOI marked as “First Copy” and ' “Second Copy” in a sealed envelope (cover 1), which shall be inscribed as under.
- All financial workings shall compulsorily be shown in an MS Excel© document, A soft copy of the entire proposal shall be provided by the agency on a CD/DVD (with non-MS Excel© files in the MS Word© or PDF formats) in sealed envelopes, separately for technical & business and financial/commercial proposals.

Cover-1

Name of the agency _____
EOI to Establish poultry industry in Dantewada, CG

5.2 Preparation of Request for Proposal document/bid:

The submission of Bids by the participants is based on two-cover system as indicated below:

Cover 2: Techno-Business Proposal (from 2, form 3)

Cover 3: Financial Proposal (form 4)

Cover 2: TECHNO-BUSINESS PROPOSAL: The Documents/information to be submitted in the Technical proposal (Cover 2) is as follows:

- Covering letter in the format set out in Form 2
- Techno-Business proposal -Form 3

The Bidder shall place one (1) original + (1) copy of the Techno-Business Proposal in a sealed envelope, which shall be inscribed as under:

Cover 3 –Financial Proposal (form 4)

(cover top)

Submitted by: _____ . (Name of Bidder)

Bid to Establish Poultry industry in the Dantewada district of C.G

Pre-Qualification criteria

S.no	Criteria	Qualification	Documents required
1	Legal Registered entity Type	Private limited /Section 8/Society	Registration certificate, MOA, AOA, Society articles, PAN
2	Entrepreneurial Experience	5 years	Profile showing the track record - Press articles, Patient records, appreciation letters, audited balance sheets, MCA directorship track record.
3	Experience in running poultry industry	2 years	Proof of poultry establishment, trade or certificate from concern Government bodies - A field visits may be conducted to ensure and certify the experience.
4	Jobs Created	100 jobs	Endorsement on company letter head with justification.
6	Potential investment	Rs. 5 Crore	Chartered accountant certificate validating the funds availability or letter of intent from Bank assuring the Bank loan.

Enclosures

All the bids submitted should have the following documents:

- 1) From 1 and form 4.
- 2) Project plan - List of equipment required, Budget, Project Role out plans - Deliverables and milestones.
- 3) Financial plan - Capital cost, training cost and operation budget separately mentioned.
- 4) Xerox copies of Entity registration certificate, MOA, AOA, PAN, Audited balance sheets.
- 5) Xerox copies of Project award letters (if any) as per point 4 and 5 in the eligibility criteria.
- 6) Self certification as per Point 3,4,6 in eligibility criteria.

EoI Opening:

The Pre-qualification bid will be opened on the date and time as mention in the EoI document in the presence of those bidders, who chose to be present. Collector/Chairman, Dantewada reserves the right to accept or reject any offer without assigning any reason whatsoever.

Pre-Qualification Evaluation Process

S.no	Criteria	Qualification	Scoring pattern	Documents required
1	Existence of the company	10	2 years or above - 10 marks Below 2 years - 0 marks	Registration certificate of the organization
2	Experience of the promoter/entrepreneur	15	5 years and above - 15 marks Below 5 years - 0 marks	Valid Track record from ROC or Chartered accountant certificate with Balance sheets
3	Turn over of the company	25	Rs. 1cr or above - 25 marks Rs. 50 lakhs - 1 cr - 15 marks Below Rs.50 lakhs - 0 marks	Audited Balance sheets of the organization

***If the bidder scores 40 marks in the Pre-Qualification criteria his/her Techno-business proposal is opened**

Techno-Business bid evaluation:

The tender evaluation committee will evaluate the proposals on the basis of their responsiveness to the selection criteria. The bidder who satisfies the documentary evidence along with detailed plan of execution as per the eligibility criteria is considered as technically qualified. A bidder is declared Technically qualified if it scores 70 marks as per the evaluation guidelines listed below.

Techno-Business proposal evaluation			
S.No	Criteria	Marks	Scoring pattern
1	Capital investment	30	Rs. 5 Cr or above - 30 marks Below Rs. 5 Cr - 0 Marks
2	Jobs created	30	100 jobs and above - 30 marks 50-100 jobs -20 Below 50 jobs - 0 marks
3	Other Benefit to the district	20	Decision of Committee
4	Impact on district development	20	Decision of Committee

Letter of Acceptance (LOA):

After successful completion of the discussions, a Letter of Acceptance will be issued to the successful bidder by Chairman/Collector, Dantewada. The work shall be started within 30days from the date of award by the successful bidder.

Confidentiality:

Information relating to evaluation of proposals and recommendations concerning awards shall not be disclosed to the Agency who submitted the proposal or to other persons officially concerned with the process, until the publication of the award of contract. The undue use by any Agency of confidential information related to the process may result in the rejection of its Proposal.

RIGHTS OF DPLCS Reserves the right to reject any Proposal, if:

- a. At any time, a material misrepresentation is made or discovered; or The Bidder does not respond promptly and diligently to requests for supplemental information required for the evaluation of the Proposal.
- b. DPLCS reserves the right to reject any Proposal not submitted on time and which does not contain the information/documents as set out in this EOI document.
- c. To facilitate evaluation of Proposals, DPLCS may, at its sole discretion, seek clarifications in writing from any Bidder regarding its Proposal.
- d. Notwithstanding anything contained in this EOI, DPLCS reserves the right to accept or reject any Proposal, or to annul the bidding process or reject all Proposals, at any time without any

liability or any obligation for such rejection or annulment, without assigning any reasons thereof.

DPLCS reserves the right to accept even if two eligible proposals are received.

Sd/- Chairman

District project livelihood college society, Dantewada

EOI submission forms

The agencies are expected to respond to the EOI using the forms given in this section and all documents supporting Pre-qualification / EOI criteria:

Pre-qualification Criteria

Form 1: Covering letter with correspondence details

Enclosures: MOA, AOA, RC, PAN, Audited balance sheets (company),
CA certificate proving the experience of the entrepreneur.

Techno-business proposal

**Collector & Chairman
District Project Livelihood College
Society, Dantewada.
District: South Bastar Dantewada**

BID Letter (Cover letter) On company letter head

To,
Chairman,
District project livelihood college, Dantewada

Subject: Submission of Pre-Qualification Bid.

I/We, the undersigned bidder, having read and examined in detail the specifications and all the bidding documents do propose to establish a poultry industry in Dantewada, Chhattisgarh as specified in the document no. _____ dated _____.

All the Documents submitted in our proposal are in accordance with the terms as specified in bidding documents and are the Xerox copies made from the original documents.

We are in Indian/International private limited company/ Registered society/ Section 8 company and do hereby confirm that our Bid is done in accordance with the MOA, AOA of our organization..

We have carefully read and understood the objective, scope of work of the EOI and we do hereby establish the industry in Dantewada per these terms and conditions.

We do hereby undertake that, in the event of acceptance of our bid, we will make a presentation in front of the management committee constituted for the purpose.

We hereby declare that we are not involved in any litigation that may have an impact of affecting or compromising the scope of work as required under this assignment and we are not under a declaration of ineligibility for corrupt or fraudulent practices.

We confirm that we have not been blacklisted by any department /society /body /organization of central/state government.

We hereby declare that all the information and statements made in this bid are true and we accept that any misrepresentation/wrong information contained in it or / suppression of material or relevant facts/ figures may lead to our disqualification.

We understand that you are not bound to shortlist/ accept any bid you receive.

We enclose herewith the complete list of documents(Xerox) as required by you.

This includes:

- MOA, AOA

- RC Copy
- Audited balance sheet
- Certificate of the Auditor conforming experience of the entrepreneur
- Track record of the entrepreneur.

After getting selected in the pre-qualification bid we will present the techno-business proposal to the committee as and when the date is scheduled.

Thanking You

Yours truly

Signature of Entrepreneur:

Name of organization:

Designation:

Name of Entrepreneur:

Full Address:

Telephone:

Form 2

TECHNO-BUSINESS PROPOSAL- FORMAT FOR INFORMATION

SUBMISSION

A) TECHNICAL INFORMATION

1. Brief details of project concept :
2. Details of Proposed investment :
3. Plan of work:
4. Management and Technical Team :

Serial No.	Name	Designation	Qualification	Professional experience and Track record
Management				
Technical				

5. Project Completion/Implementation Schedule The Bidder shall provide a Project Implementation Schedule below.

Schedule fo work after entering into MOU

- I. Construction of facility -
- II. Fabrication and interior works -
- III. Selection of technical man power -
- IV. Training of Technical man power - Man power recruited has to trained by the department as we lack the expertise.
- V. Procurement of equipment and medicines -
- VI. Operation of Unit-

6. Social and economic benefits derived out of the Industry

- Estimated number of people employed through this industry and three cumulative monthly salary value -
- No. of farmers benefitted and Likely output raise due to extension activities and Knowledge portal -
- Creation of direct and indirect employment -
- Any other -

7. Credentials of agency -

B) BUSINESS PROPOSAL

1. Statement of Assumptions for arriving at the capital investment & recurring costs.
2. Details of Cost of the Project.

The cost of the project will be detailed in the following format:

S.no	Details of project	cost

3. Details of Means of Finance:

3.1 The proposed Capital Structure will be given in the following format:

S.no	Details of project cost	
	Grant/Subsidy from state or central Govt.	
	Donations from International agencies	
	CSR Contributions	
	Equity	
	Debts	
	Total	

3.2 Details regarding proposed Equity.

3 Details regarding proposed Debt will be given in the following format:

Source of Debt	Tenure(years)	Currency(RS)

4. Demand Estimation and Assumptions:

5. Assumptions underlying viability Projections :

TECHNICAL BID- BIDDER PROFILE

S. NO.	Description	Response	
1	Name of the Company		
2	Registered office address Telephone number, Fax number, email		
3	Correspondence/ Contact address		
4	Details of contact person (Name, designation, address etc.) Telephone number, fax number, email		
5	Is the firm a registered company? If yes, submit documentary proof, year and places of the establishment of the company		
6	Former name of the company, if any.		
7	Is the firm Government/ Public sector undertaking, Pvt Limited company, Limited company or limited corporation member of a group of companies (If yes, give name and address, and description of other companies) Subsidiary of a large corporation (If yes give the name and address of the parent organization) If the company is subsidiary, state what involvement if any, will the parent company have in the project.		
8	Is the firm registered for service tax with Central Excise Department (Service Tax Cell)? If yes, Submit valid service tax registration certificate.		
9	PAN No.		
10	Service Tax No.		
11	Total number of employees		
12	How many years has your organization been in business under your present name? What were your field when you established your organization?		
13	What type describes your firm? (Documentary proof to be submitted).		
14	Number of offices / Project locations		
15	Annual turnover of the firm for Last Year(enclose report of chartered accountant)	Year	Annual Trunover
16	Work experiences details of similar type of projects.		

Thanking You

Yours truly

Signature of Entrepreneur:

Name of organization:

Designation:

Name of Entrepreneur:

Full Address:

Telephone:

5 years financial Projections